

2020 Annual Meeting

Tuesday, April 14, 2020 6:00 p.m.

Members' Agenda

Welcome and Introduction of Chairman of the Board	Kim Reedy
Pledge of Allegiance	Martha Rozen
Reading and Approval of Minutes and Reports	Martha Rozen
Nominating Committee ReportElection Results	Jon Borge
Closing Remarks	Martha Rozen

Business Meeting Adjournment



OneAZ Credit Union Annual Meeting Minutes Tuesday, April 16, 2019

<u>Welcome</u>

Board Chair Shane Siren welcomed everyone to the Annual Meeting of OneAZ Credit Union. He then introduced the Board of Directors: Ryan Williams, Advisory Director; Frank Felix, Director; Georganna Meyer, Director; Jon Borge, Treasurer; Joseph Smith, Secretary; Martha Rozen, Vice Chair; Ray O'Connor, Director; Sam Wheeler, Director; Marquetta White, Director; Sandra Bufford, Supervisory Committee Chair and Dave Doss, President and CEO. Bill Vandenbosch, Advisory Director, could not attend the meeting.

Call to Order – Business Meeting

Chairman Siren called the meeting to order at 6:00 p.m. and ascertained that a quorum was present.

Pledge of Allegiance

Mr. Siren asked everyone to join Joseph Smith as he led the Pledge of Allegiance.

<u>Parliamentarian</u>

Mr. Siren advised that Joe Smith would serve as parliamentarian for the meeting.

Reading and Approval of Minutes of the 2018 Annual Meeting

Mr. Siren requested a motion to approve and dispense with the reading of the minutes of the 2018 Annual Meeting, the Supervisory Committee Report and the Treasurer's Report and to accept the minutes and the reports as written. The Supervisory Committee Report and the Treasurer's Report were included in the 2018 Annual Report.

<u>Motion:</u> It was moved and seconded from the floor and the motion carried unanimously to approve the 2018 Annual Meeting Minutes, the Supervisory Committee Report and Treasurer's Report as presented, and to dispense with the reading of the reports.

Nominating Committee Report

Mr. Siren thanked the Nominating Committee for their service and asked Marquetta White, chair of the committee, to present the Nominating Committee Report and results of the election of directors.

Ms. White reported there were three available seats to be filled on the Board of Directors. The Nominating Committee proposed a slate of four candidates.

The results of the election were:

Ray O'Connor	243 votes
Ryan Williams	216 votes
Joseph Smith	208 votes
Shane Siren	206 votes

Ms. White advised that Ray O'Connor, Ryan Williams and Joseph Smith were elected to the OneAZ Credit Union Board of Directors, each to serve a three-year term.

OneAZ Annual Meeting Minutes April 16, 2019 Page 2 of 2

Presentation

A video presentation, which listed many of the Credit Union's accomplishments in 2018, was shared with meeting attendees.

President's Report

Dave Doss welcomed members and thanked them for attending the Annual Meeting. He congratulated the directors who were elected to the Board of Directors. He also welcomed and thanked MaryLee Blommell for attending the meeting. Ms. Blommell has a long history of serving the credit union industry.

Mr. Doss stated that OneAZ had a successful year, including the new core technology and opening of the new Happy Valley and Oro Valley branches. This year will also be busy as we continue to improve our digital services. OneAZ has a wonderful team of associates and OneAZ continues to be associate focused and member centric. Our recent Associate Opinion Survey reflected the associates' input on where we are succeeding with our business and where we have opportunities for improvement.

Chairman's Report

Mr. Siren thanked everyone for another successful year. He congratulated Ray O'Connor, Joseph Smith and Ryan Williams for their election to the board. Mr. Siren reflected on the credit union's humble beginnings as well as the changes and improvements he has seen over his 24 years with the credit union.

Mr. Siren was elected to the board in 1995 and held officer positions of Chairman, Vice Chairman, Secretary and Treasurer as well as served on numerous board committees. He attended all the Annual Meetings as well as 278 of the 288 monthly board meetings during his tenure. Prior to being elected to the board, Mr. Siren served on the credit union's Supervisory Committee for five years. He attended 30 educational conferences in domestic and international locations. His education included attending the Strategic Leadership Program at the University of Oxford in England and the Governance Leadership Institute at the University of Toronto in Canada.

Mr. Siren expressed his gratitude for his association with the Board of Directors, Supervisory Committee, Management Team and family of employees.

Mr. Siren advised that each year OneAZ provides a gift to local charitable organizations. This year we selected two Northern Arizona nonprofits. OneAZ will give these gifts of:

\$2500 to Yavapai CASA for Kids \$2500 to Hope Cottage

Mr. Siren advised that members of the Board and Management Team will be available to answer questions immediately following the conclusion of the meeting.

Business Meeting Adjournment

Chairman Siren again thanked everyone for attending the Annual Meeting and asked for a motion to adjourn.

<u>Motion:</u> It was moved and seconded from the floor and the motion carried unanimously to adjourn the Annual Meeting of OneAZ Credit Union at 6:20 pm.

Rooted in Arizona. That's Onederful.

2019 Annual Report



Let's bank together.

Insured by NCUA

Who we are.

MICHAEL REAL TO SEE

Members are at the heart of all we do. From 1951 to 2051 and beyond, OneAZ is ready to support you on the road to financial success.

CREDIT UNION

OUR VISION

We will be the preferred financial institution for all Arizonans.

OUR MISSION

We exist to truly improve the lives of our members, our associates and the communities we serve.

OUR VALUES

- We value our communities
- We are transparent
- We are trustworthy
- We educate members about what is best for them
- We are enjoyable to do business with
- We have members' best interests at heart

Table of Contents

- 1 A Message from the President and CEO
- 3 Community Commitment
- **5** Supporting Arizona's Business Community
- 7 Financial Summary
- 9 Year in Review
- **11** Board of Directors
- **13** Message from the Chair
- 14 Supervisory Committee Report
- **15** Treasurer's Report
- 16 Locations

STATES!

We are proud to be your trusted financial partner and community supporter.



A Message from the President and CEO

OneAZ Credit Union experienced a record-breaking Of course, our success in 2019 and beyond wouldn't year of growth in 2019, and we are well positioned have been possible without our trusted associates. We to meet and exceed the needs of our members. In employ over 470 Arizonans, and together we make October, I was honored to step into my new role as up a team of local financial experts who proudly serve President and CEO of OneAZ Credit Union. Dave Doss our members every day. Our associates' commitment had a direct hand in the success of OneAZ during the to our mission of improving the lives of our members, past 15 years, and I am thrilled to continue to foster our associates and the communities we serve fuels our strategic growth plans in the years to come. growth across the state.

Over 15,000 members joined OneAZ last year-more In 2020 we will continue to enhance your experience. than any year before. We also grew our assets by over You will have access to more competitive products \$119 million to reach \$2.1 billion. We invested over that will benefit you. We will also continue to make \$100 million in local businesses, helped 1,279 families processes more efficient, so your experience is easy, find a new place to call home and provided auto enjoyable and effective every time you work with us. financing for 5,608 Arizonans. We are proud to be your trusted financial partner and community supporter, and we look forward to We know many of our members prefer conducting deepening that relationship in 2020. Thank you for their business online or by the phone, so we made continuing to choose OneAZ for your financial needs.

these processes even more efficient in 2019. You can now open an account online or by phone in just a few minutes. We also improved our automatic approval process to make the loan application process faster. This means you spend less time filling out forms and more time focusing on what truly matters to you.

To foster growth in Arizona, we are committed to supporting the local business community. Our Legacy Partnership with Local First Arizona helped us reach small businesses in new ways and encourage their financial development. When we partner with local businesses, we build stronger communities on a foundation of mutual support that is beneficial to all.

In Service,

Kin Keed

Kim Reedy

Community Commitment

OneAZ Credit Union is committed to truly improving the lives of our members, associates and the communities we serve.



FROM LEFT TO RIGHT: CARRIE HENDERSON (FLAGSTAFF FAMILY FOOD CENTER) AND KIM DURAN (ONEAZ)

Feeding the Hungry in Flagstaff

30 years ago, George McCullough saw a need for hunger relief services in the Flagstaff area. He began giving out his business cards to those in need and offering to pay for their meal at the Grand Canyon Café. Soon, his work evolved into the Flagstaff Family Food Center. The center's soup kitchen opened its doors on Christmas day in 1991 and has been serving the hungry ever since.

The Food Center now feeds between 1,300 and 1,500 people every day through various programs, including the soup kitchen, food bank, mobile pantries and homebound delivery service. "We try to be accommodating to people in different situations," says Carrie Henderson, Development Director. "We want to make sure we're able to give something to anyone in need."

Flagstaff Family Food Center received a OneAZ Community Impact Grant in 2019 to help expand their homebound senior delivery program. They currently deliver food to 40 homebound seniors who can't easily access the food bank or grocery stores. Plans are to grow the program in the coming year. "We know there are still vulnerable members of our community who we're not reaching, and we want to know that we're doing everything we can to help them," says Henderson. "The grant that OneAZ provided is really important to help us get food into the hands of people who need it."



FROM LEFT TO RIGHT: CASSANDRA DAMWIJK (ONEAZ), MARK DISTASI (HOUSE OF REFUGE) AND MONIQUE LOPEZ (ONEAZ)

Transitioning Families Out of Homelessness

House of Refuge is a small community in Mesa, providing a safe and comfortable space for families transitioning out of homelessness. The neighborhood's residents pay a small monthly fee for a home, utilities and any services they need to facilitate their success. These services can range from guidance on how to build a household budget to drug and alcohol counseling—whatever a family needs to become self-sufficient.

"The families in our community have fallen on hard times—it could be any one of us," says Krista Cardona, Marketing Coordinator. "We do everything we can to make the entire experience a dignified one and treat our families with respect."

House of Refuge received a Community Impact Grant in 2019 to fund their vital community programs. "Since we are privately funded, every dollar that comes in is so important to the organization so we can continue to save lives," says Cardona. "It feels good to receive a community grant like this, and knowing that OneAZ is a community-focused credit union makes it even more special." The grant is helping House of Refuge provide food bags for those living outside of the House of Refuge community, so anyone in need can get access to non-perishable foods twice a month.

Northern Arizona

- Blue Moon Rescue
- Boys to Men
- Camp Sky-Y
- Chino Valley Education Foundation
- Eagles Can Fly
- Flagstaff Family Food Center, Food Bank & Kitchen
- Flagstaff Shelter Services
- Humboldt Unified Education Foundation
- Lowell Observatory
- Manzanita Outreach
- Old Town Mission
- SCORE Northern Arizona
- Sedona Area Homeless Alliance
- Sedona Public Library
- Skull Valley Fire Team
- Steps to Recovery Homes
- Terra Birds
- Victim Witness for Coconino County

Southern Arizona

- Ampitheater Public Schools Foundation, Inc.
- Beads of Courage
- Boys & Girls Club of the Gila Valley
- Casa de los Niños
- Coaches for Charity
- Make a Wish
- Mobile Meals
- North Tucson Firefighter Community Outreach
- Southeastern Arizona Community Action Program

Central Arizona

- BabySav
- Chicanos por la Causa
- First Tee of Phoenix
- Glendale/Peoria YMCA
- House of Refuge
- ICAN
- Mitchell Swaback Charities
- OCJ Kids
- Pendergast Elementary
- Positive Network Alliance, Inc.
- Save the Family Foundation of AZ
- Tommy Two Shoes
- Valleylife
- Valors on 8th

Supporting Arizona's business community.



When we feel connected to our home, we're more likely to vote, to volunteer, and to stay in Arizona and help benefit our community in the long term.

THOMAS BARR, EXECUTIVE DIRECTOR, LOCAL FIRST ARIZONA

Helping our Members Reach their Goals

From getting wedding-ready to preparing for athletic competitions, Jenny and Brian Kerry of One Stop Nutrition love helping people reach their goals. So, the decision to work with OneAZ for their financial needs was a natural choice. "From day one, we realized how important the customer is," says Brian. "OneAZ operates the same way. When we walk in there, they know our name. That's a huge difference."

From their humble start at an indoor swap meet 24 years ago, One Stop Nutrition now has 30 locations in the Valley and is even expanding into other states, with help from their financial partners at OneAZ. "I actually refer our employees to OneAZ because of my experience," says Jenny. "I'm grateful to OneAZ and what they've been able to make possible in our lives. I hope to pay it forward."

Investing in Arizona's Business Community

Local businesses are the lifeblood of Arizona. That's why Local First Arizona has partnered with OneAZ to educate Arizonans on the importance of supporting the small business community. With over 3,500 business members, Local First is the largest local business coalition in North America. They share our value to spend money locally and revitalize Arizona's economy.

"Every single day, we have an opportunity to put our dollars into the businesses in our communities," says Executive Director Thomas Barr. "Those small businesses make us proud of our place here. When we feel connected to our home, we're more likely to vote, to volunteer, and to stay in Arizona and help benefit our community in the long term."



ONE STOP NUTRITION

Fostering a Growing Economy

Rhett and Aaron Dodge know a thing or two about keeping business local. They spent their teenage years helping their father around his Safford shop, Boulevard Glass. When the brothers took over the family business 13 years ago, they saw a huge opportunity for expansion across the Gila Valley.

After trying to secure financing from national banks, the brothers turned to OneAZ Credit Union's local Safford branch. "When we dealt with the loan process, we were having to work with out-of-town banks. They didn't really know who we were," says Rhett. "It was refreshing to call Devin, our personal banker, and 15 minutes later I could be there sitting in his office at OneAZ."

"I think keeping money local in the businesses here—it builds the town," says Aaron, "and having a partnership with OneAZ has helped us to grow."

Financial Summary









MEMBER SHARES | \$ Millions



ACCOUNTS | \$ Thousands Cash and cash equivalents

INVESTMENT SECURITIES

Investments

Loans to members, net of allowance for loan losse

Premises and equipment, net

NCUSIF deposit

Other assets

TOTAL ASSETS

Members' share accounts

Borrowed funds

Pension plan funded status

Accrued expenses and other liabilities

TOTAL LIABILITIES

Total members' equity

TOTAL LIABILITIES AND MEMBERS' EQUITY

STATEMENT OF INCOME (UNAUDITED) | \$ Thou

Net interest income Provision for Ioan Iosses Net interest income after provision for Ioan Iosses Non-interest income Non-interest expense

NET INCOME

TOTAL NET LOANS | \$ Millions

EQUITY | \$ Millions

	2019	2018
	\$113,197	\$76,272
	\$525,699	\$390,275
es	\$1,412,990	\$1,467,983
	\$63,002	\$62,226
	\$16,696	\$16,590
	\$37,984	\$36,613
	\$2,169,568	\$2,049,959
	\$1,868,650	\$1,776,801
	\$48,500	\$45,000
	\$6,594	\$5,539
	\$17,417	\$17,075
	\$1,941,161	\$1,844,415
	\$228,407	\$205,544
	\$2,169,568	\$2,049,959

usands		
	\$72,027	\$66,787
	\$9,500	\$6,060
3	\$62,527	\$60,727
	\$36,908	\$35,603
	\$81,845	\$80,167
	\$17,590	\$16,163

Year in Review

In 2019, your credit union supported members, the Arizona community and the local business movement. Here are just a few ways we helped you achieve your goals last year.

2,480 CREDIT CARDS

IN HOME LOANS

\$5.9M IN MEMBERSHIP BENEFITS

21 BRANCHES

\$100.8M INVESTED IN BUSINESSES



\$301.7 M









\$35,000 STATE EMPLOYEES

CHARITABLE CONTRIBUTION



2019 ANNUAL REPORT / 10

Board of Directors

The Board of Directors provides strategic direction, formulates policies and ensures the financial soundness of your Credit Union.



MARTHA N. ROZEN Chairperson

Assistant Director Chief of Administrative Services Arizona State Retirement System



GEORGANNA MEYER Secretary

Economist The Maguire Company



FRANK FELIX Director

President, Irvington Group Adjunct Professor Northern Arizona University Southern Region Center



JOSEPH C. SMITH Director

Retired Senior Executive Arizona State Government USAF LT Col, Retired



MARQUETTA WHITE Director

Retired Assistant Director Arizona Department of Revenue



BILL VANDENBOSCH Advisory Director

Retired Senior Executive TriWest Healthcare Alliance



JON P. BORGE Vice Chairman

Manager, Treasury Services Freeport-McMoRan, Inc.



RYAN WILLIAMS Treasurer

Assistant Professor of Finance Eller College of Management University of Arizona



RAY O'CONNOR Director

Retired Controller State Compensation Fund



SAM J. WHEELER Director

Retired Executive Director Arizona State University Former AVP Northern Arizona University



SHANE SIREN Advisory Director

Retired Media Marketing Consultant *Arizona State University*

Message from the Chair



MARTHA ROZEN CHAIRPERSON

I am honored to serve as Chair of the OneAZ Credit Union Board of Directors. OneAZ is an organization driven by dedicated associates who truly live by our mission of improving the lives of our members, associates and the communities we serve. With growth of over 15,000 members and a solid \$2.1 billion in assets, 2019 was a year of great success for our credit union.

Last year, OneAZ continued to focus on supporting our local communities. We gave over \$60,000 in Community Impact Grants to nonprofits across the state. These grants provide much-needed funding to vital organizations. We provided grants to nonprofits like Mesa's House of Refuge, who provides financial literacy programs to families transitioning out of homelessness. These programs help Arizonans become financially stable and strengthen our communities.

OneAZ is evolving to meet our members' needs and offer new ways to succeed.

Arizona is thriving thanks to the growing small business movement. Businesses that are owned and operated in our state circulate more money in the local economy. This means all Arizonans benefit from their success. OneAZ proudly invested over \$100 million in local businesses in 2019. We continue to identify new ways to support our business community and provide effective financial solutions.

As we look ahead to 2020 and beyond, OneAZ will continue to grow and help our members fulfill their financial goals. From expanding our branch network to increasing our community giving initiatives, OneAZ is evolving to meet our members' needs and offer new ways to succeed. On behalf of the Board of Directors and our dedicated associates, thank you for choosing OneAZ to help you achieve your goals.

Martha N. Rozen Martha Rozen

Supervisory Committee Report



ED SANCHEZ CHAIRPERSON

FROM LEFT TO RIGHT: SANDRA BUFFORD, ED SANCHEZ, HENRY BLANCO NOT PICTURED: SARA CLICK

The Supervisory Committee has concluded that OneAZ Credit Union remains compliant with financial and operational internal controls and applicable regulatory requirements. We wish to express our appreciation to the Board of Directors, management and staff for their continued cooperation, compliance and dedication to the success of OneAZ Credit Union.

Your Supervisory Committee is appointed by the Board of Directors and is responsible for ensuring that the assets of OneAZ Credit Union are safeguarded; an independent audit is performed annually; account balances of the membership are verified; and appropriate policies and procedures exist to ensure compliance with management's objectives and regulatory requirements. These responsibilities are accomplished through regular meetings with the Board of Directors, Credit Union management and staff, Risk Management/Internal Audit, external auditors and regulators to review the Credit Union's activities and audit results.

We wish to express our appreciation to the Board of Directors, management and staff for their dedication to **OneAZ** Credit Union.

As of September 30, 2019, the Arizona State Department of Financial Institutions and the National Credit Union Administration jointly completed their annual regulatory examination. In addition, CliftonLarsonAllen, a national CPA firm with recognized expertise in the credit union industry, was contracted to independently audit the financial statements and to perform member account verification procedures. Based on the results of this audit and account verification work, CliftonLarsonAllen concluded that the consolidated financial statements for OneAZ Credit Union as of December 31, 2019 and December 31, 2018 present fairly, in all material respects, the financial position and results of operations of the Credit Union in accordance with accounting principles generally accepted in the United States of America. Within the scope of their audit, CliftonLarsonAllen also found no significant deficiencies or material weaknesses in internal controls.

2 m Xm

Treasurer's Report



12

10 8

2

10.9%

2018

RYAN WILLIAMS TREASURER

11.3%

2019

As Treasurer of the OneAZ Credit Union Board of Directors, I am pleased to share that OneAZ remains financially sound, strong, and stable. In 2019 we experienced a year of significant growth across the organization and continued to operate with our members' best interests at heart.

OneAZ Credit Union continued its strong growth in support of our members. Assets grew by 5% to reach \$2.1 billion, and member loans topped \$1.4 billion. OneAZ's capital strength of 11.3% exceeds the National Credit Union Administration (NCUA) well capitalized threshold of 8.00%.

OneAZ is equipped for continual growth for many years to come. I am proud to look ahead to a future in which OneAZ expands products, services and accessibility to support our members across the state of Arizona.

Ryan Williams Treasurer

Executive Leadership Team

Kim Reedy President and Chief Executive Officer

CAPITAL STRENGTH | %

Mike Boden Executive Vice President, Chief Financial and **Operating Officer**

Michael Emanuelli Executive Vice President, Chief Administration Officer

Deborah Pearson Executive Vice President, Strategy and Brand

Mark Taber Executive Vice President, Chief Lending Officer

Laura Worzella Executive Vice President, Retail Sales



Back row from left: Mark Taber, Michael Emanuelli Front row from left: Laura Worzella, Mike Boden, Kim Reedy, Deborah Pearson



Chino Valley 1021 N. Highway 89, Suite 106, 86323

Cottonwood 601 W. State Route 89A, 86326

Flagstaff – Beaver Street 321 S. Beaver Street, 86001

Flagstaff – US Highway 89 5200 N. US Highway 89, 86004

Gilbert - Guadalupe Road 2277 W. Guadalupe Road, 85233

Gilbert – Higley/Queen Creek 3349 E. Queen Creek Road, 85297

Glendale – ASU West 4701 W. Thunderbird Road, 85306 **Glendale – Union Hills Drive** 8285 W. Union Hills Drive, Suite 106, 85308

North Scottsdale 16600 N. Scottsdale Road, 85254

Oro Valley 10718 N. Oracle Road, 85737

Phoenix – Happy Valley 1925 W. Happy Valley Road, 85085

Phoenix – Monroe Street 1812 W. Monroe Street, 85007

Prescott – Gail Gardner Way 1335 Gail Gardner Way, 86305

Prescott – Gurley Street 550 E. Gurley Street, 86301

Prescott Valley 7111 Pav Way, 86314

Safford 280 W. Main Street, 85546

Sedona 20 E. Roadrunner Drive, Suite C, 86336

Tempe – ASU 1290 S. Normal Avenue, 85281

Tempe – Southern Avenue 840 E. Southern Avenue, Suite 101, 85282

Tucson – Alvernon Way 777 S. Alvernon Way, 85711

Tucson – Oracle Road 6456 N. Oracle Road, 85704



Checking | Home & Auto Loans | Credit Cards | Business



Insured by NCUA Equal Housing Lender. NMLS 607456. For membership eligibility, visit OneAZcu.com/Membership.